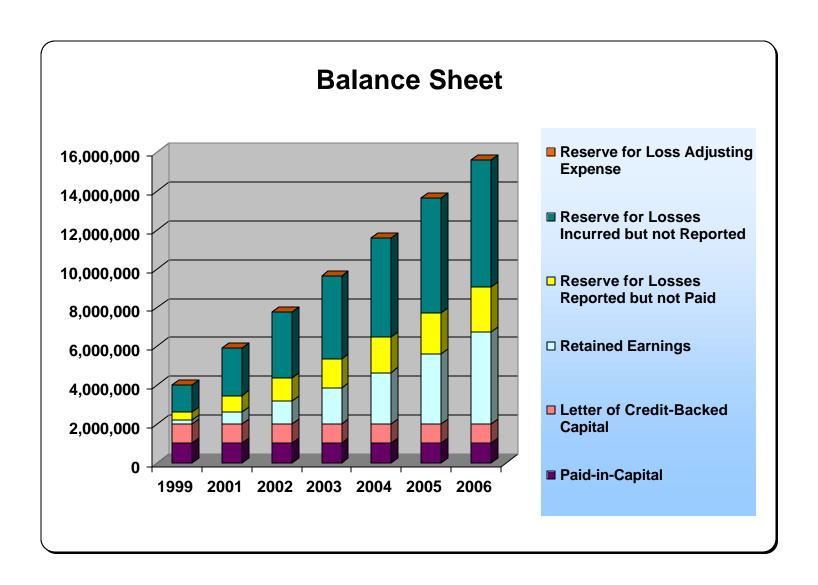
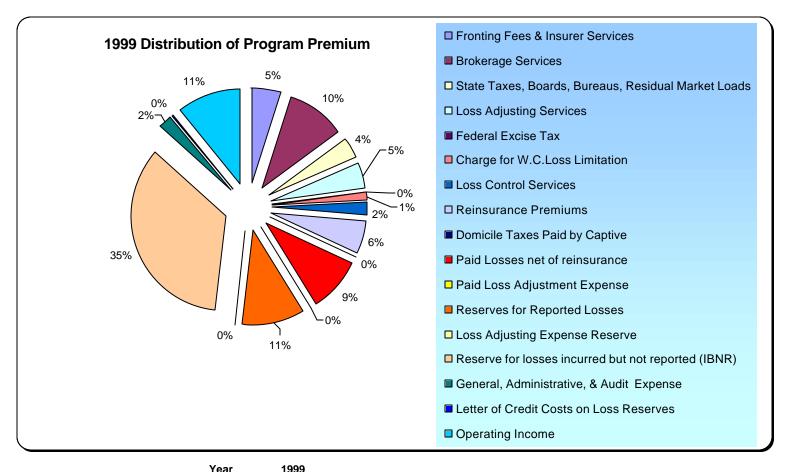
Offshore Insurance Subsidiary, Tax Reporting "Domestic Election" Option Scenario #1 'Expected' Loss Levels, 6% After-Tax Cost of Capital

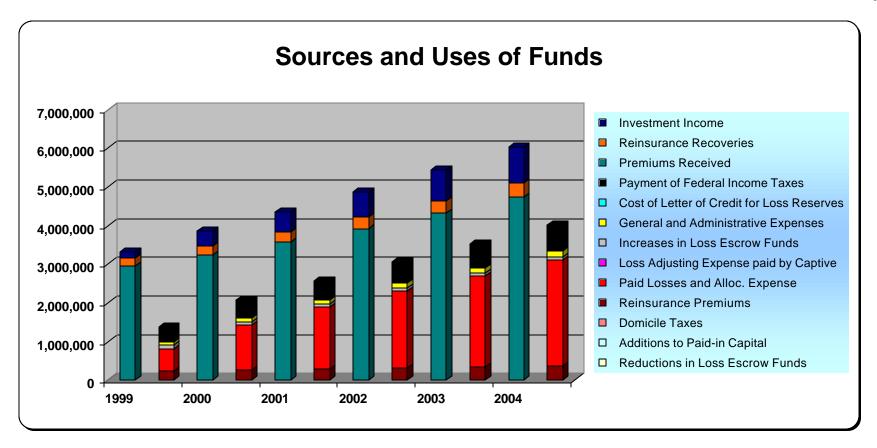


Captive Balance Sheet

Year	1999	2001	2002	2003	2004	2005	2006
Reserve for Losses Reported but not Paid	429,991	845,456	1,197,210	1,505,568	1,827,038	2,123,513	2,335,864
Reserve for Losses Incurred but not Reported	1,393,749	2,453,426	3,395,888	4,270,146	5,097,443	5,922,562	6,514,818
Reserve for Loss Adjusting Expense	0	0	0	0	0	0	0
Retained Earnings	202,309	616,781	1,163,971	1,841,840	2,653,067	3,605,926	4,742,095
Paid-in-Capital	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Letter of Credit-Backed Capital	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Liabilities and Surplus	4,026,049	5,915,663	7,757,069	9,617,554	11,577,548	13,652,001	15,592,777

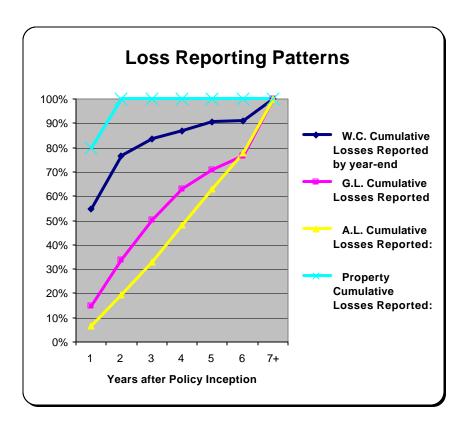


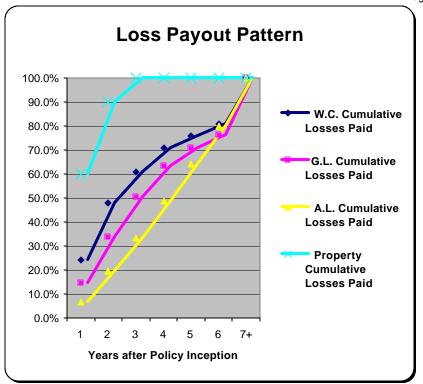
Teal	1999	
Fronting Fees & Insurer Services	200,000	5% for policy issuance
Brokerage Services	400,000	Assume same as for existing program
State Taxes, Boards, Bureaus, Residual Market		
Loads	140,000	3.5% of gross premium
Loss Adjusting Services	180,000	7.5% of incurred loss
Federal Excise Tax	0	Assumes IRS domestic election for Bermuda "captive" to be taxed as a domestic company
Charge for W.C.Loss Limitation	50,000	2.5% of WC Premium
Loss Control Services	80,000	2% of gross premiums for loss control services on WC/GL/AL/Property
Reinsurance Premiums	225,000	
Domicile Taxes Paid by Captive	7,375	
Paid Losses net of reinsurance	359,594	
Paid Loss Adjustment Expense	0	
Reserves for Reported Losses	429,991	
Loss Adjusting Expense Reserve	0	
Reserve for losses incurred but not reported (IBNR)	1,393,749	
General, Administrative, & Audit Expense	95,000	
Letter of Credit Costs on Loss Reserves	11,490	
Operating Income	427,802	_
	4,000,000	



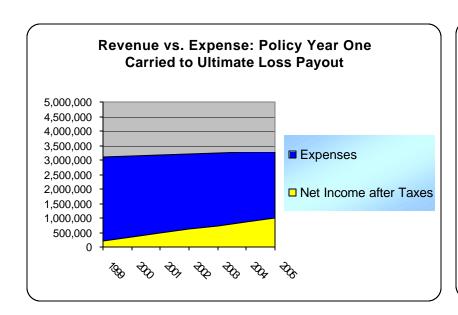
Sources and Uses of Funds by Captive

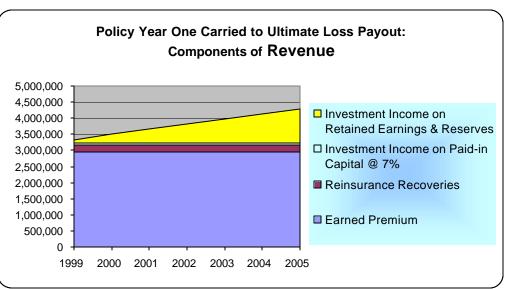
	1999	1999	2000	2000	2001	2001	2002	2002	2003
Premiums Received	2,950,000		3,245,000		3,569,500		3,926,450		4,319,095
Reinsurance Recoveries	216,667		238,333		262,167		288,383		317,222
Reductions in Loss Escrow Funds									
Additions to Paid-in Capital	0		0		0		0		0
Investment Income	145,442		383,644		516,520		650,853		791,216
Domicile Taxes		7,375		8,113		8,924		9,816	
Reinsurance Premiums		225,000		247,500		272,250		299,475	
Paid Losses and Alloc. Expense		576,260		1,164,858		1,609,784		2,011,783	
Loss Adjusting Expense paid by Captive		0		0		0		0	
Increases in Loss Escrow Funds		96,043		98,100		74,154		67,000	
General and Administrative Expenses		95,000		104,500		114,950		126,445	
Cost of Letter of Credit for Loss Reserves		11,490		4,018		6,434		8,514	
Payment of Federal Income Taxes		370,935		448,375		494,439		549,167	

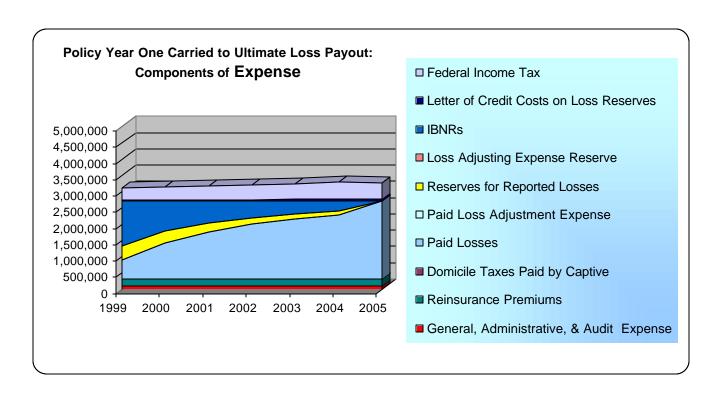




Loss Reporting							
Year	1	2	3	4	5	6	7+
W.C. Cumulative Losses Reported by year-end	54.9%	76.5%	83.5%	87.0%	90.6%	91.1%	100.0%
G.L. Cumulative Losses Reported	14.7%	33.9%	50.2%	63.0%	70.7%	76.4%	100.0%
A.L. Cumulative Losses Reported:	6.4%	19.4%	33.0%	48.0%	63.0%	77.8%	100.0%
Property Cumulative Losses Reported:	80.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	24.0%	24.0%	13.0%	10.0%	5.0%	5.0%	19.0%
	14.6%	19.0%	16.8%	12.6%	7.6%	5.7%	23.6%
	6.8%	12.9%	13.8%	15.1%	15.5%	16.0%	19.8%
	60.0%	30.0%	10.0%	0.0%	0.0%	0.0%	0.0%
Loss Payout							
Year	1	2	3	4	5	6	7+
W.C. Cumulative Losses Paid	24.0%	48.0%	61.0%	71.0%	76.0%	81.0%	100.0%
G.L. Cumulative Losses Paid	14.6%	33.7%	50.5%	63.2%	70.7%	76.4%	100.0%
A.L. Cumulative Losses Paid	6.8%	19.7%	33.5%	48.6%	64.1%	80.2%	100.0%
Property Cumulative Losses Paid	60.0%	90.0%	100.0%	100.0%	100.0%	100.0%	100.0%



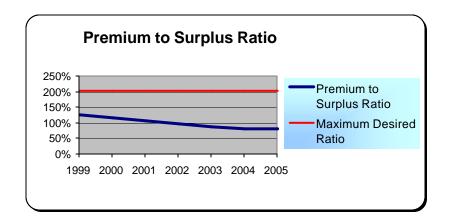


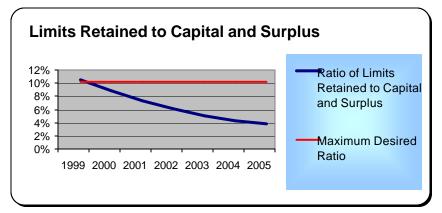


Development of Income for One Policy Year Carried to Ultimate Loss Payout

Cumulative Amounts: Expenses							
	1999	2000	2001	2002	2003	2004	2005
Reinsurance Premiums	225,000	225,000	225,000	225,000	225,000	225,000	225,000
Domicile Taxes Paid by Captive	7,375	7,375	7,375	7,375	7,375	7,375	7,375
Paid Losses	576,260	1,107,232	1,435,672	1,676,693	1,828,805	1,970,854	2,400,000
Paid Loss Adjustment Expense	0	0	0	0	0	0	0
Reserves for Reported Losses	429,991	372,467	267,208	188,637	170,913	113,772	0
Loss Adjusting Expense Reserve	0	0	0	0	0	0	0
IBNRs	1,393,749	920,302	697,120	534,670	400,282	315,374	0
General, Administrative, & Audit Expense	95,000	95,000	95,000	95,000	95,000	95,000	95,000
Letter of Credit Costs on Loss Reserves	11,490	19,634	25,709	30,266	33,865	36,568	36,568
Federal Income Tax	370,935	392,946	418,077	448,700	484,013	520,974	516,306
Expenses	3,109,800	3,139,955	3,171,161	3,206,342	3,245,253	3,284,917	3,280,249
Cumulative Amounts: Revenues							
	1999	2000	2001	2002	2003	2004	2005
Earned Premium	2,950,000	2,950,000	2,950,000	2,950,000	2,950,000	2,950,000	2,950,000
Reinsurance Recoveries	216,667	216,667	216,667	216,667	216,667	216,667	216,667
Investment Income on Retained Earnings & Reserves	75,442	261,938	430,816	591,144	747,535	902,463	1,045,824
Investment Income on Paid-in Capital @ 7%	70,000	70,000	70,000	70,000	70,000	70,000	70,000
Revenues	3,312,109	3,498,605	3,667,483	3,827,811	3,984,202	4,139,130	4,282,490
Net Income after Taxes	202,309	358,649	496,322	621,469	738,949	854,213	1,002,241

Key Financial Ratios

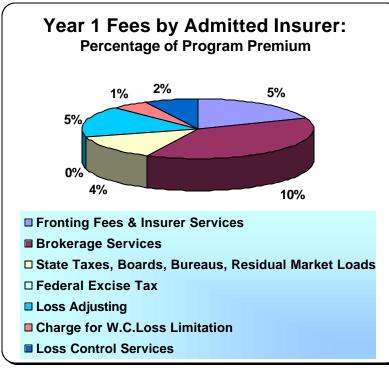




Premium to Surplus Ratio

·	1999	2000	2001	2002	2003	2004	2005
Premiums written by Captive	2,950,000	3,245,000	3,569,500	3,926,450	4,319,095	4,751,005	5,226,105
Average Capital and Surplus	2,409,545	2,890,376	3,502,905	4,247,454	5,129,497	6,174,010	6,742,095
Premium to Surplus Ratio	122%	112%	102%	92%	84%	77%	78%
Maximum Desired Ratio	200%	200%	200%	200%	200%	200%	200%
Limits Retained to Capital and Surplus							
Policy Limits Written	250,000	250,000	250,000	250,000	250,000	250,000	250,000
Average Capital and Surplus	2,409,545	2,890,376	3,502,905	4,247,454	5,129,497	6,174,010	6,742,095
Ratio of Limits Retained to Capital and Surplus	10%	9%	7%	6%	5%	4%	4%
Maximum Desired Ratio	10%	10%	10%	10%	10%	10%	10%

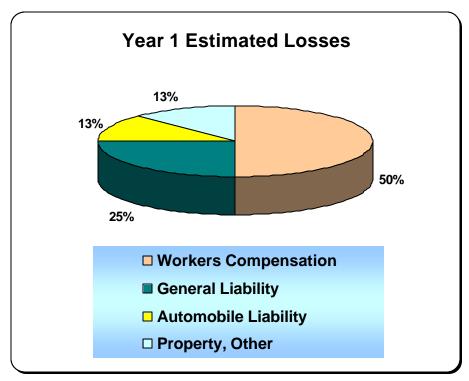
Key Expense Components



■ Charge for W.C.Loss Limitation■ Loss Control Services		
Fees by Admitted Insurer	Year 1	% of Program Premium
Fronting Fees & Insurer Services	200,000	5%
Brokerage Services State Taxes, Boards, Bureaus, Residual Market	400,000	10%
Loads	140,000	4%
Federal Excise Tax	0	0%
Loss Adjusting	180,000	5%
Charge for W.C.Loss Limitation	50,000	1%
Loss Control Services	80,000	2%
Net Premium Ceded to Captive	2,950,000	74%

4,000,000

100%



Breakdown of Year 1 Est. Losses	Year 1	% of Program Premium
Workers Compensation	1,200,000	50%
General Liability	600,000	25%
Automobile Liability Property, Other_	300,000 300,000	13% 13%
	2,400,000	100%

Scenario 1

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C. GL/AL Guaranteed Cost

4. Names of Rating Plans:

A. Guaranteed Cost

1999

B. Deductible

5. Fiscal Year-end Being Evaluated

5. Retained Limits per Occurrence	Retained Limit by Method of Insurance					
	Workers' Compensation	Property: Deductible Programs	GL/AL Guaranteed Cost			
A.W. Los Communication	250,000					
A. Workers Compensation	250,000					
B. General Liability \$1MM/occ. \$2MM aggregate policy limits	100,000					
C. Automobile Liabiity	100,000					
D. Automobile Physical Damage						
E. Property (\$100 MM max. PML)	100,000	10,000				

ADMITTED INSURER SERVICES & COSTS

A. Guaranteed Cost

B. Property Programs: Deductible

C. GL/AL Deductible

Basic / Company Retention

Claims Handling Charges

Premium Taxes, Tax Multiplier

Boards, Bureaus, Assessments

Excess Loss Premium

Minimum Premium Pct.

Maximum Premium Pct.

Loss Limit

Secondary Loss Limit (eg. USL&H)

7.5%

FINANCIAL ASSUMPTIONS

Tax Rate for Deductions of Prem., etc. 41.0% 34% Federal Tax Rate
Cost of Letters of Credit 0.6%
Cost of Capital After Tax (Wtd. Avg.) 6.0%
Rate of Return on Captive's Investments (Before Tax) 7.0%

XYZ Corporation

North American Property and Liability Programs

PREMIUMS BY LINE OF INSURANCE	Total	Rating	Rating Base	Projected				
The months of the state of the	Premium	Base	Units	Exposure	Rate	Pre	mium Breakdow	'n
Workers Compensation -								
Discounted Standard Premium		Payroll	\$					
Subject Premium	2,000,000	Payroll	\$		Various	WC on approx.		
Non-Subject Premium	, ,	Payroll	\$			11		
General Liability							Approx. Breakdown by region:	
Primary Premium	1,000,000					100 clubs	70 CA	
Excess Premium (Umbrella)	200,000	Revenues	\$Thousands			approx. total	15 NJ	
Automobile Liability							15 NY	
Subject Premium	500,000	Vehicles	# of Vehicles					
Excess Premium		Vehicles	# of Vehicles					
AutoPhysical Damage		Vehicles	# of Vehicles					
Other Premiums								
Property	500,000							
W.C. Assigned Risk Prem.								
Combined Total Premiums								
Primary Premiums	4,000,000							
Umbrella and Misc.	200,000							
Total	4,200,000							

LOSS PROJECTIONS: Losses retained by Captive
Combined Loss Ratio assumption
Workers Compensation
General Liability
Automobile Liability
Automobile Physical Damage
Property
Combined Total

Breakdown by Method of Insurance (& Limits):									
Proj. Loss	(limits)	Proj. Loss	(limits)						
60%									
1,200,000		0							
600,000		0							
300,000		0							
0		0							
300,000		0							
2,400,000		0							

COSTS PAID BY CAPTIVE (except to Fronting Carrier):

Captive Management	75,000	
Domicile Jurisdiction Fees	0.25%	
Audit, Actuarial, & Misc.	20,000	
Unearned Premium Percentage of Annual Premium	0.00%	
Reinsurance Premium: % of WC Discounted Std. Premiur	0.00%	(Provided by fronting carrier, deducted from gross premium)
Reinsurance Premium % of Primary GL/AL: Excess		
GL/AL	10.00%	
Reinsurance Premium % of Property Premium	25.00%	
Loss Adjusting	0.00%	

SECURITY AND TIMING OF PAYMENTS

		Year of Program	Operation:			
1	2	3	4	5	6	7

Initial Loss Escrow Fund (2 mos. paid losses)	96,043							
Loss Escrow Fund Balance End of Year		96,043	88,495	54,740	40,170	25,352	23,675	17,881
Letter of Credit for Policy Yr. 1 Yearly Ending Balance		1,823,740	1,292,768	964,328	723,307	571,195	429,146	0
Letter of Credit Yearly Avg. Balance % of Yr.1 End		100.00%	70.89%	52.88%	39.66%	31.32%	23.53%	0.00%
Letter of Credit: Based on Total GL/AL Incurred Losses	2,100,000							

Percent of Subject Premium payable at inception	
Pct. of Subject Premium payable throughout year	1009

TIMING ASSUMPTIONS (LOSSES)	INCEPTION	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7+	TERMINATION
						_		_	
Year No.	0	1	2	3	4	5	6	7	8
Assumed Cumulative Wtd. Avg. Loss Reporting Pattern		41.9%	61.7%	71.0%	77.7%	83.3%	86.9%	100.0%	
Incremental Loss Payout Pattern		24.0%	22.1%	13.7%	10.0%	6.3%	5.9%	17.9%	
Avg. Pct. Losses Outstanding During Yr.		88.0%	64.9%	47.0%	35.2%	27.0%	20.8%	8.9%	
Losses Outstanding End of Year		76.0%	53.9%	40.2%	30.1%	23.8%	17.9%		
Calculation of Wtd. Avg. Loss Reporting Factors:	Weights:								
W.C. Cumulative Losses Reported by year-end	50.0%	54.9%	76.5%	83.5%	87.0%	90.6%	91.1%	100.0%	
G.L. Cumulative Losses Reported	25.0%	14.7%	33.9%	50.2%	63.0%	70.7%	76.4%	100.0%	
A.L. Cumulative Losses Reported:	12.5%	6.4%	19.4%	33.0%	48.0%	63.0%	77.8%	100.0%	
Property Cumulative Losses Reported:	12.5%	80.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	100.0%								
Calculation of Wtd. Avg. Loss Payout Factors:									
W.C. Incremental Losses Paid	50.0%	24.0%	24.0%	13.0%	10.0%	5.0%	5.0%	19.0%	
G.L. Incremental Losses Paid	25.0%	14.6%	19.0%	16.8%	12.6%	7.6%	5.7%	23.6%	
A.L. Incremental Losses Paid	12.5%	6.8%	12.9%	13.8%	15.1%	15.5%	16.0%	19.8%	
Property Incremental Losses Paid:	12.5%	60.0%	30.0%	10.0%	0.0%	0.0%	0.0%	0.0%	
	100.0%								

OTHER ASSUMPTIONS:

Paid in Capital 1,000,000

Capital Backed with LOC 1,000,000

Annual Rate of Growth in parts of Gross Written Premiu 10.0%

(or) if >0, Stated amounts of Gross Written Premium / yr. 4,0

Growth Factor implied in Stated Amounts of GWP

Growth Factor applied to Administrative Expenses

4,000,000	4,400,000	4,840,000	5,324,000	5,856,400	6,442,040	7,086,244	7,794,868
	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%

DISCLAIMER:

Any tax treatment assumptions shown are for purposes of illustration only. Qualified tax advisers should verify applicability of illustrated tax treatments.

NOTES:

Entries enclosed by boxes are new data entries.

Other entries are calculated, or are carried over from spreadsheet representing existing program.

Entries in shaded boxes are entered formulas.

Other entries are calculated, or are carried over from spreadsheet representing existing program.

10.0%

Because it is assumed that no opportunity costs are incurred, taxation of insurance subsidiary investment income is assumed to be imputed within the overall after-tax P.V. rate.

CALCULATION OF YEAR 1 LOSSES WITHIN CAPTIVE'S RETENTION

Line of Coverage:	Retained Losses	Retained Limits
Workers Compensation	1,200,000	250,000
Workers Compensation (Deductible)		
General Liability	600,000	250,000
Automobile Liability	300,000	250,000
Property, Other	300,000	250,000
Combined total	2,400,000	

CALCULATION OF NET PREMIUM CEDED TO CAPTIVE (Workers Conpensation only):

Captive Fiscal Year: 7/1/1999-2000

Gross Written Premium	4,200,000
Less: Premium for Umbrella Coverage	(200,000)
Program Premium	4,000,000

Less:

Fronting Fees & Insurer Services	(200,000)	5.0%	for policy issuance
Brokerage Services (12.5%)	(400,000)	10.0%	Assume same as for existing program
State Taxes, Boards, Bureaus, Residual Market Loads	(140,000)	3.5%	of gross premium
Federal Excise Tax	0	0.0%	Assumes IRS domestic election for Bermuda "captive" to be taxed as a domestic company
Charge for W.C.Loss Limitation	(50,000)	2.5%	of WC Premium
Loss Control Services	(80,000)	2.0%	of gross premiums for loss control services on WC/GL/AL/Property
Loss Adjusting Services	(180,000)	7.5%	of incurred loss

Net Premium Ceded to Captive 2,950,000

PREMIUMS FOR DIRECT INSURANCE WRITTEN BY CAPTIVE

Workers Compensation	
General / Auto Liability	
Other	
Total	0

XYZ Corporation

North American Property and Liability Programs 7/1/1999-2000

CAPTIVE INSURANCE COMPANY

Scenario #1 'Expected' Loss Levels, 6% After-Tax Cost of Capital, Format 'A' (No Opportunity Costs)

Illustration of Cash Flows Resulting from Ultimate Costs of One Policy Year

Policy Year 7/1/1999-2000 INCEPTION YEAR 1 YEAR 2 YEAR 3 YEAR 4 YEAR 5 YEAR 6 YEAR 7+ **TOTALS Cash Flow Timing:** (Yr. 8 Avg.) Monthly/Mid Monthly/Mid Monthly/Mid Monthly/Mid Monthly/Mid Monthly/Mid A. Reinsurance of Admitted Insurer - W.C. W.C./G.L./A.L./Property Premium Paid to Admitted Insurer 4,000,000 4,000,000 Net Premium Ceded to Captive (2,950,000)(2,950,000)Repayment of Losses by Captive to Atlantic 576,260 530.971 328.441 241.021 152,112 142.049 429,146 2,400,000 Loss Adjusting Expense paid to Jenkins for first \$100,000/occ. 0 0 0 0 0 0 C. Operating Costs & Fronting Carrier Security Captive Operational Expenses 95,000 95,000 Domicile Fees Paid by Captive 7,375 7,375 9,378 Cost of Letter of Credit for Open Loss Reserves 11,490 6,996 5,247 4,144 3,113 0 40,367 Loss Escrow Fund 96.043 (7,548)(33,755)(14,570)(14,818)(25,352)**Total Before-Tax Cash Flows** 96,043 1,740,125 540,349 327,888 212,513 141,686 130,344 403,794 3,592,742 Tax on Ins. Sub. Operating Income exc. Res.Losses 765,524 (183,299)(52,942)(49,216)136,926 (113,735)(83,496)(145,910)Reduction of Tax on Ins.Sub.Income from Disc.Res.Losses (444,039)141,902 81,447 59,609 35,082 33,501 92,499 Cash Flows After Tax 2,061,610 498,952 295,600 188,625 123,825 114,630 350,383 96,043 3,729,668 Present Value Factor After Tax @ 6% 1.00 0.97 0.92 0.86 0.82 0.77 0.73 0.65 **Present Value of After-Tax Cash Flows** 96.043 1.999.762 459.036 254,216 154.672 95.346 83,680 227,749 \$3,370,503

INSURANCE SUBSIDIARY INCOME STATEMENT (One Policy Year Carried to Ultimate Loss Payout)

Captive Fiscal Year:	1999	2000	2001	2002	2003	2004	2005	Totals
Premiums Ceded by Admitted Insurer(s)	2,950,000							2,950,000
Plus: Beg. of Yr. Reserve for Unearned Premium Less: End of Year Reserve for Unearned Premium								0
Earned Premium	2,950,000							2,950,000
Less: Reinsurance Premiums Less: Domicile Taxes Paid by Captive	(225,000) (7,375)							(225,000) (7,375)
Net Premiums	2,717,625							2,717,625
Less: Paid Losses Less: Paid Loss Adjustment Expense Less: (Additions) / Reductions in Reserves for Reported Losses Less: (Additions) / Reductions in Loss Adjusting Expense Reserve Less: (Additions) / Reductions in IBNRs Plus: Reinsurance Recoveries	(576,260) 0 (429,991) 0 (1,393,749) 216,667	(530,971) 0 57,524 0 473,447	(328,441) 0 105,259 0 223,182	(241,021) 0 78,571 0 162,450	(152,112) 0 17,725 0 134,387	(142,049) 0 57,141 0 84,908	(429,146) 0 113,772 0 315,374	(2,400,000) 0 0 0 0 0 216,667
Underwriting Income	534,292	0	0	0	0	0	0	534,292
Less: General, Administrative, & Audit Expense Less: Letter of Credit Costs on Loss Reserves	(95,000) (11,490)	(8,144)	(6,075)	(4,557)	(3,599)	(2,704)	0	(95,000) (36,568)
Operating Income	427,802	(8,144)	(6,075)	(4,557)	(3,599)	(2,704)	0	402,723
Plus: Investment Income on Paid-in Capital @ 7% Plus: Invest. Income on Ret. Earnings & Reserves	70,000 75,442	186,496	168,878	160,328	156,391	154,928	143,361	70,000 1,045,824
Net Income	573,245	178,351	162,803	155,772	152,793	152,224	143,361	1,518,547
Less: Federal Income Tax (Assumes Domestic Domicile / U.S. Domestic	(370,935)	(22,011)	(25,130)	(30,624)	(35,313)	(36,961)	4,668	(516,306) 34.00%
Net Income after Taxes	202,309	156,340	137,672	125,148	117,480	115,263	148,029	1,002,241
Less: Dividends of Operating Income Less: Dividends of Investment Income								
Change in Retained Earnings	202,309	156,340	137,672	125,148	117,480	115,263	148,029	1,002,241

CALCULATION OF INSURANCE SUBSIDIARY INVESTMENT INCOME

	Captive Fiscal Year:	1999	2000	2001	2002	2003	2004	2005
Beginning of Year Cash Balance		1,000,000	2,930,005	2,562,923	2,405,909	2,304,606	2,284,792	2,259,683
Cash Received During Year:								
Premiums Received		2,950,000						
Reinsurance Recoveries		216,667						
Reductions in Loss Escrow Funds			7,548	33,755	14,570	14,818	1,677	5,794
Additions to Paid-in Capital								
Total Cash Received During Year	_	3,166,667	7,548	33,755	14,570	14,818	1,677	5,794
Cash Disbursed During Year:								
Premium Taxes		(7,375)						
Reinsurance Premiums		(225,000)						
Paid Losses and Alloc. Expense		(576,260)	(530,971)	(328,441)	(241,021)	(152,112)	(142,049)	(429,146)
Loss Adjusting Expense Paid		0	0	0	0	0	0	0
Increases in Loss Escrow Funds		(96,043)						
General and Administrative Expenses		(95,000)						
Cost of Letter of Credit for Loss Reserves		(11,490)	(8,144)	(6,075)	(4,557)	(3,599)	(2,704)	0
Total Cash Disbursed During Year	-	(1,011,168)	(539,116)	(334,516)	(245,578)	(155,710)	(144,753)	(429,146)
Average Cash Balance (See notes re tim	ina)	2,077,749	2,664,222	2,412,542	2,290,405	2,234,160	2,213,254	2,048,007
Investment Rate		7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Investment Income		145,442	186,496	168,878	160,328	156,391	154,928	143,361
Payment of Federal Income Taxes Dividends to Parent of Operating Income Dividends to Parent of Investment Income		(370,935)	(22,011)	(25,130)	(30,624)	(35,313)	(36,961)	4,668
End-of-Year Cash Balance	_	2,930,005	2,562,923	2,405,909	2,304,606	2,284,792	2,259,683	1,984,360

INSURANCE SUBSIDIARY BALANCE SHEET (Ultimate Costs Associated with One Policy Year)

	Captive Fiscal Year:	1999	2000	2001	2002	2003	2004	2005
Assets								
Cash & Marketable Securities Promissory Notes Receivable		2,930,005	2,562,923	2,405,909	2,304,606	2,284,792	2,259,683	1,984,360
Reinsurance Recoverable Loss Escrow Fund with Admitted Insurer(s) Capitalization Letter of Credit		96,043 1,000,000	88,495 1,000,000	54,740 1,000,000	40,170 1,000,000	25,352 1,000,000	23,675 1,000,000	17,881 1,000,000
Total Assets	_	4,026,049	3,651,418	3,460,649	3,344,776	3,310,144	3,283,358	3,002,241
Liabilities and Shareholders Equ	uity							
Reserve for Unearned Premium								
Reserve for Losses Reported but not Paid		429,991	372,467	267,208	188,637	170,913	113,772	0
Reserve for Losses Incurred but not Reported		1,393,749	920,302	697,120	534,670	400,282	315,374	0
Reserve for Loss Adjustment Expense		0	0	0	0	0	0	0
Retained Earnings		202,309	358,649	496,322	621,469	738,949	854,213	1,002,241
Paid-in-Capital		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Letter of Credit-Backed Capital		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Liabilities and Surplus	_	4,026,049	3,651,418	3,460,649	3,344,776	3,310,144	3,283,358	3,002,241

Calculation of Weighted Average IRS Discount Rates:

	Percent of Captive's	IRS 1990 D	iscount Facto	rs by Number o	of Years after \	ear of Occurr	ence	
Line of Coverage	Total Losses	(AY+0)	(AY+1)	(AY+2)	(AY+3)	(AY+4)	(AY+5)	(AY+6)
Workers Compensation - Contribution to Wtd. Avg.	50.0%	0.788625 0.394313	0.737393 0.368697	0.698790 0.349395	0.667257 0.333629	0.651719 0.325860	0.634857 0.317429	0.642246 0.321123
- Contribution to Wid. Avg.		0.394313	0.308097	0.349393	0.333029	0.323800	0.317429	0.321123
General Liability	12.5%	0.740706	0.750977	0.758150	0.747521	0.735014	0.708954	0.697890
- Contribution to Wtd. Avg.		0.092588	0.093872	0.094769	0.093440	0.091877	0.088619	0.087236
Automobile Liability	12.5%	0.877021	0.870044	0.868219	0.860219	0.848471	0.823190	0.808335
- Contribution to Wtd. Avg.		0.109628	0.108756	0.108527	0.107527	0.106059	0.102899	0.101042
Automobile Physical Damage	12.5%	0.956650	0.928550	0.963270	0.963270	1.000000	1.000000	1.000000
- Contribution to Wtd. Avg.		0.119581	0.116069	0.120409	0.120409	0.125000	0.125000	0.125000
Wtd. Avg. Discount Factors	87.5%	0.716110	0.687393	0.673100	0.655005	0.648795	0.633947	0.634401

Calculation of Discounted Loss Reserves for Seven Policy Years:

	Captive Fiscal Year								
Loss Reporting and Payout Percentages:	1	2	3	4	5	6	7	Totals	
Cumulative Loss Reporting Pattern	41.9%	61.7%	71.0%	77.7%	83.3%	86.9%	100.0%	100.0%	
Year-to-Year Loss Reporting Pattern	41.9%	19.7%	9.3%	6.8%	5.6%	3.5%	13.1%	100.0%	
Year-to-Year Loss Payout Pattern	24.0%	22.1%	13.7%	10.0%	6.3%	5.9%	17.9%	100.0%	
Incurred Losses:									
Policy Year Incurred Losses	2,400,000	2,640,000	2,904,000	3,194,400	3,513,840	3,865,224	4,251,746	22,769,210	
Cumulative Incurred Losses	2,400,000	5,040,000	7,944,000	11,138,400	14,652,240	18,517,464	22,769,210	22,769,210	
Reported Losses:									
Incurred in Policy Year 1	1,006,251	473,447	223,182	162,450	134,387	84,908	315,374	2,400,000	
Incurred in Policy Year 2		1,106,876	520,792	245,500	178,695	147,826	93,399	2,293,089	
Incurred in Policy Year 3			1,217,564	572,871	270,050	196,565	162,609	2,419,658	
Incurred in Policy Year 4				1,339,320	630,158	297,055	216,221	2,482,755	
Incurred in Policy Year 5					1,473,252	693,174	326,761	2,493,187	
Incurred in Policy Year 6						1,620,577	762,491	2,383,069	
Incurred in Policy Year 7							1,782,635	1,782,635	
Total Losses Reported During Policy Year	1,006,251	1,580,323	1,961,538	2,320,142	2,686,543	3,040,106	3,659,490	16,254,393	
Cumulative Reported Losses	1,006,251	2,586,574	4,548,112	6,868,254	9,554,797	12,594,902	16,254,393	16,254,393	
Paid Losses:									
Incurred in Policy Year 1	576,260	530,971	328,441	241,021	152,112	142,049	429,146	2,400,000	
Incurred in Policy Year 2		633,886	584,068	361,285	265,123	167,323	156,254	2,167,940	
Incurred in Policy Year 3			697,275	642,475	397,413	291,635	184,055	2,212,854	
Incurred in Policy Year 4				767,003	706,723	437,155	320,799	2,231,679	
Incurred in Policy Year 5					843,703	777,395	480,870	2,101,968	
Incurred in Policy Year 6						928,073	855,135	1,783,208	
Incurred in Policy Year 7							1,020,880	1,020,880	
Total Losses Paid During Policy Year	576,260	1,164,858	1,609,784	2,011,783	2,365,074	2,743,630	3,447,139	13,918,528	
Cumulative Paid Losses	576,260	1,741,118	3,350,902	5,362,686	7,727,759	10,471,389	13,918,528	13,918,528	
Loss Reserves:									
Reserve for Losses Reported but not Paid	429,991	845,456	1,197,210	1,505,568	1,827,038	2,123,513	2,335,864		
Reserve for Losses Incurred but not Reported	1,393,749	2,453,426	3,395,888	4,270,146	5,097,443	5,922,562	6,514,818		
Total Loss Reserves Year-end	1,823,740	3,298,882	4,593,098	5,775,714	6,924,481	8,046,075	8,850,682		
Average Reserves for Reported Losses During Year	214,995	637,724	1,021,333	1,351,389	1,666,303	1,975,275	2,229,689		
Change in Reserves for Reported Losses	429,991	415,466	351,754	308,358	321,469	296,475	212,351		
Change in Reserves for Losses Incurred but not Reported	1,393,749	1,059,677	942,462	874,258	827,297	825,118	592,256		

	Captive Fiscal Year					Scenario 1		
	1	2	3	4	5	6	⁷ Page 24 of 28	
Breakdown of Loss Reserves by Year Incurred:								
Incurred in Policy Year 1	1,823,740	1,292,768	964,328	723,307	571,195	429,146	0	
Incurred in Policy Year 2		2,006,114	1,422,045	1,060,760	795,638	628,314	472,060	
Incurred in Policy Year 3			2,206,725	1,564,250	1,166,836	875,201	691,146	
Incurred in Policy Year 4				2,427,397	1,720,675	1,283,520	962,721	
Incurred in Policy Year 5					2,670,137	1,892,742	1,411,872	
Incurred in Policy Year 6						2,937,151	2,082,016	
Incurred in Policy Year 7							3,230,866	
Totals by Fiscal Year	1,823,740	3,298,882	4,593,098	5,775,714	6,924,481	8,046,075	8,850,682	
Breakdown of Discounted Loss Reserves by Year Incurred:								
Incurred in Policy Year 1	1,305,998	888,640	649,089	473,769	370,589	272,055	0	
Incurred in Policy Year 2		1,436,597	977,504	713,998	521,146	407,647	299,261	
Incurred in Policy Year 3			1,580,257	1,075,254	785,397	573,261	448,412	
Incurred in Policy Year 4				1,738,283	1,182,780	863,937	630,587	
Incurred in Policy Year 5					1,912,111	1,301,058	950,331	
Incurred in Policy Year 6						2,103,322	1,431,163	
Incurred in Policy Year 7							2,313,654	
Totals by Fiscal Year	1,305,998	2,325,237	3,206,850	4,001,304	4,772,023	5,521,281	6,073,409	
Change in Loss Reserves by Year Incurred:								
Incurred in Policy Year 1	1,823,740	(530,971)	(328,441)	(241,021)	(152,112)	(142,049)	(429,146)	
Incurred in Policy Year 2		2,006,114	(584,068)	(361,285)	(265,123)	(167,323)	(156,254)	
Incurred in Policy Year 3			2,206,725	(642,475)	(397,413)	(291,635)	(184,055)	
Incurred in Policy Year 4				2,427,397	(706,723)	(437,155)	(320,799)	
Incurred in Policy Year 5					2,670,137	(777,395)	(480,870)	
Incurred in Policy Year 6						2,937,151	(855,135)	
Incurred in Policy Year 7							3,230,866	
Totals by Fiscal Year	1,823,740	1,475,142	1,294,216	1,182,617	1,148,766	1,121,594	804,607	
Change in Discounted Loss Reserves by Year Incurred:								
Incurred in Policy Year 1	1,305,998	(417,358)	(239,551)	(175,319)	(103,181)	(98,533)	(272,055)	
Incurred in Policy Year 2		1,436,597	(459,094)	(263,506)	(192,851)	(113,499)	(108,386)	
Incurred in Policy Year 3			1,580,257	(505,003)	(289,857)	(212,136)	(124,849)	
Incurred in Policy Year 4				1,738,283	(555,503)	(318,842)	(233,350)	
Incurred in Policy Year 5					1,912,111	(611,053)	(350,727)	
Incurred in Policy Year 6						2,103,322	(672,159)	
Incurred in Policy Year 7							2,313,654	
Totals by Fiscal Year	1,305,998	1,019,240	881,612	794,454	770,719	749,258	552,128	
Cumulative Totals	1,305,998	2,325,237	3,206,850	4,001,304	4,772,023	5,521,281	6,073,409	

INSURANCE SUBSIDIARY INCOME STATEMENT (7 Policy Years)

Captive Fiscal Year:	1999	2000	2001	2002	2003	2004	2005	Totals
Premiums Ceded by Admitted Insurer(s)	2,950,000	3,245,000	3,569,500	3,926,450	4,319,095	4,751,005	5,226,105	27,987,154
Plus: Premiums for Direct Insurance Written	0	0	0	0	0	0	0	0
Total Premiums Received	2,950,000	3,245,000	3,569,500	3,926,450	4,319,095	4,751,005	5,226,105	27,987,154
Plus: Beg. of Yr. Reserve for Unearned Premium	0	0	0	0	0	0	0	0
Less: End of Year Reserve for Unearned Premium	0	0	0	0	0	0	0	0
Earned Premium	2,950,000	3,245,000	3,569,500	3,926,450	4,319,095	4,751,005	5,226,105	27,987,154
Less: Reinsurance Premiums	(225,000)	(247,500)	(272,250)	(299,475)	(329,423)	(362,365)	(398,601)	(2,134,613)
Less: Premium Taxes (Portion Paid by Captive)	(7,375)	(8,113)	(8,924)	(9,816)	(10,798)	(11,878)	(13,065)	(69,968)
Net Premiums	2,717,625	2,989,388	3,288,326	3,617,159	3,978,875	4,376,762	4,814,438	25,782,573
Less: Paid Losses	(576,260)	(1,164,858)	(1,609,784)	(2,011,783)	(2,365,074)	(2,743,630)	(3,447,139)	(13,918,528)
Less: Paid Loss Adjusting Expense	0	0	0	0	0	0	0	0
Less: (Additions) / Reductions in Loss Adjusting Expense Reserve	0	0	0	0	0	0	0	0
Less: (Additions) / Reductions in Reserves for Reported Losses	(429,991)	(415,466)	(351,754)	(308,358)	(321,469)	(296,475)	(212,351)	(2,335,864)
Less: (Additions) / Reductions in IBNRs	(1,393,749)	(1,059,677)	(942,462)	(874,258)	(827,297)	(825,118)	(592,256)	(6,514,818)
Plus: Reinsurance Recoveries	216,667	238,333	262,167	288,383	317,222	348,944	383,838	2,055,554
Underwriting Income	534,292	587,721	646,493	711,142	782,256	860,482	946,530	5,068,916
Less: General & Administrative Expenses	(95,000)	(104,500)	(114,950)	(126,445)	(139,090)	(152,998)	(168,298)	(901,281)
Less: Letter of Credit Costs on Loss Reserves	(11,490)	(4,018)	(6,434)	(8,514)	(10,498)	(12,444)	(14,047)	(67,444)
Operating Income	427,802	479,203	525,109	576,183	632,669	695,039	764,185	4,100,191
Plus: Investment Income on Paid-in Capital @ 7%	70,000	70,000	70,000	70,000	70,000	70,000	70,000	490,000
Plus: Invest. Income on Ret. Earnings & Reserves	75,442	313,644	446,520	580,853	721,216	870,495	1,017,349	4,025,518
Net Income	573,245	862,847	1,041,628	1,227,036	1,423,885	1,635,534	1,851,534	8,615,709
Less: Federal Income Tax (Assumes U.S "Domestic Election")	(370,935)	(448,375)	(494,439)	(549,167)	(612,657)	(682,676)	(715,364)	(3,873,614)
								45.0%
Net Income after Taxes	202,309	414,472	547,190	677,869	811,228	952,858	1,136,169	4,742,095
Less: Dividends of Operating Income Less: Dividends of Investment Income								
Change in Retained Earnings	202,309	414,472	547,190	677,869	811,228	952,858	1,136,169	4,742,095

CALCULATION OF INSURANCE SUBSIDIARY INVESTMENT INCOME (7 Policy Years)

	Captive Fiscal Year:	1999	2000	2001	2002	2003	2004	2005
Beginning of Year Cash Balance	1,	,000,000	2,930,005	4,721,520	6,488,771	8,282,257	10,183,369	12,194,729
Cash Received During Year:								
Premiums Received	2,	,950,000	3,245,000	3,569,500	3,926,450	4,319,095	4,751,005	5,226,105
Reinsurance Recoveries		216,667	238,333	262,167	288,383	317,222	348,944	383,838
Reductions in Loss Escrow Funds Additions to Paid-in Capital								
Total Cash Received During Year	3,	,166,667	3,483,333	3,831,667	4,214,833	4,636,317	5,099,948	5,609,943
Cash Disbursed During Year:								
Domicile Taxes		(7,375)	(8,113)	(8,924)	(9,816)	(10,798)	(11,878)	(13,065)
Reinsurance Premiums	(225,000)	(247,500)	(272,250)	(299,475)	(329,423)	(362,365)	(398,601)
Paid Losses and Alloc. Expense	(576,260)	(1,164,858)	(1,609,784)	(2,011,783)	(2,365,074)	(2,743,630)	(3,447,139)
Paid Loss Adjusting Expense		0	0	0	0	0	0	0
Increases in Loss Escrow Funds		(96,043)	(98,100)	(74,154)	(67,000)	(58,882)	(63,093)	(117,251)
General and Administrative Expenses		(95,000)	(104,500)	(114,950)	(126,445)	(139,090)	(152,998)	(168, 298)
Cost of Letter of Credit for Loss Reserves		(11,490)	(4,018)	(6,434)	(8,514)	(10,498)	(12,444)	(14,047)
Total Cash Disbursed During Year	(1,	011,168)	(1,627,087)	(2,086,497)	(2,523,033)	(2,913,763)	(3,346,408)	(4,158,402)
Average Cash Balance (See notes re tim	ing) 2,	,077,749	5,480,628	7,378,855	9,297,896	11,303,081	13,435,642	15,533,552
Investment Rate		7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Investment Income		145,442	383,644	516,520	650,853	791,216	940,495	1,087,349
Payment of Federal Income Taxes Dividends to Parent of Operating Income Dividends to Parent of Investment Income	(370,935)	(448,375)	(494,439)	(549,167)	(612,657)	(682,676)	(715,364)
End-of-Year Cash Balance	2,	,930,005	4,721,520	6,488,771	8,282,257	10,183,369	12,194,729	14,018,254

INSURANCE SUBSIDIARY BALANCE SHEET (7 Policy Years)

	Captive Fiscal Year:	1999	2000	2001	2002	2003	2004	2005
Assets								
Cash & Marketable Securities Promissory Notes Receivable Reinsurance Recoverable		2,930,005	4,721,520	6,488,771	8,282,257	10,183,369	12,194,729	14,018,254
Appropriated Asset: Loss Escrow Fund with Ad	lmitted Insurer(s)	96,043	194,143	268,297	335,297	394,179	457,272	574,523
Capitalization Letter of Credit		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Assets	-	4,026,049	5,915,663	7,757,069	9,617,554	11,577,548	13,652,001	15,592,777
Liabilities and Shareholders Eq	uity							
Reserve for Unearned Premium								
Reserve for Losses Reported but not Paid		429,991	845,456	1,197,210	1,505,568	1,827,038	2,123,513	2,335,864
Reserve for Losses Incurred but not Reported		1,393,749	2,453,426	3,395,888	4,270,146	5,097,443	5,922,562	6,514,818
Reserve for Loss Adjusting Expense		0	0	0	0	0	0	0
Retained Earnings		202,309	616,781	1,163,971	1,841,840	2,653,067	3,605,926	4,742,095
Paid-in-Capital		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Letter of Credit-Backed Capital		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Total Liabilities and Surplus	_	4,026,049	5,915,663	7,757,069	9,617,554	11,577,548	13,652,001	15,592,777

Calculation of Federal Income Tax on Insurance Subsidiary Income
Ultimate Costs of One Policy Year, Calculated per 1986 Tax Reform Act Provisions for Discounting of Loss Reserves

Captive Fiscal Ye	ar: 1999	2001	2002	2003	2004	2005	2006	Totals
Net Premiums Earned by Insurance Subsidiary	2,717,625							
Less: Paid Losses	(576,260)	(530,971)	(328,441)	(241,021)	(152,112)	(142,049)	(429,146)	(2,400,000)
Less: Loss Adjusting Expense	0	0	0	0	0	0	0	0
Less: (Additions) / Reductions in Loss Adjusting Expense Reserve	0	0	0	0	0	0	0	0
Less: (Additions) / Reductions in Discounted Loss Reserves	(1,305,998)	417,358	239,551	175,319	103,181	98,533	272,055	0
Plus: Reinsurance Recoveries	216,667							
Underwriting Income	1,052,034	(113,614)	(88,890)	(65,701)	(48,931)	(43,516)	(157,090)	534,292
Less: General & Administrative Expenses	(95,000)							(95,000)
Less: Letter of Credit Costs on Loss Reserves	(11,490)	(8,144)	(6,075)	(4,557)	(3,599)	(2,704)	0	(36,568)
Operating Income restated for tax purposes	945,544	(121,758)	(94,965)	(70,258)	(52,530)	(46,220)	(157,090)	402,723
Plus: Investment Income on Capital	70,000	70,000	70,000	70,000	70,000	70,000	70,000	490,000
Plus: Invest. Income on Ret. Earnings & Reserves	75,442	116,496	98,878	90,328	86,391	84,928	73,361	625,824
Taxable Net Income	1,090,987	64,738	73,913	90,070	103,862	108,708	(13,730)	1,518,547
x 34 %	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%	34.0%
Federal Income Tax (Assumes Domestic Election)	370,935	22,011	25,130	30,624	35,313	36,961	(4,668)	516,306